

Message Text

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PAGE 01 FRANKF 09318 271209Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----271210Z 129930 /13

R 271146Z DEC 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 6606
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 9318

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJ: WTDR/FTI: HOECHST AKTIENGESELLSCH. PHARMA ABTLG. KLINIKBEDARF

REF: USDOC 21381

1. GERMANY 2. CNTRY CODE 428 3. SER NO N/A
 4. HOECHST AKTIENGESELLSCH. PHARMA ABTLG. KLINIKBEDARF
 - 4A. CODE K 4B CODE E
 5. LYONER STR 30
 6. D 6000 FRANKFURT/MAIN GERMANY
 7. ESTABL 1975 8. EMPL N/A 9. SIZE (20-X) MEDIUM
 10. REPUTATION (22-X) EXCELLENT
 11. SALES AREA W. GERMANY
 12. RPT DATE 12/76.
 - 13A 38410/3 DISTR OF SURGICAL AND MEDICAL INSTRUMENTS
 - 13B 38421/3 DISTR OF SURGICAL SUPPLIES, EXCL ORTHOPEDIC APPLIANCES,
 14. CONTACTC DR. L.C. LAMMERS TITLE: SECTION CHIEF
 15. CABLE: NONE 16. TELEX NONE 17. TEL 0611-66 74 637
 18. FINANCIAL REFS: DEUTSCHE BANK AG, DRESDNER BANK AG, FRANKFURT.
 19. TRADE REFS: N/A
 20. FOREIGN FIRMS REPESENTED NONE
 21. THIS IS NOT AN INDEPENDENT FIRM, BUT ANEWLY ESTABL BRANCH
OFFICE, OR SECTION, OF W GERMANY'S LARGEST CHEMICAL AND PHARMA-
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CEUTICAL MANUFACTURING FIRM, HOECHST AKTIENGESELLSCHAFT IN
FRANKFURT/M-HOECHST. THIS NEW SECTION ACTS AS A DISTRIBUTOR OF
SURGICAL INSTRUMENTS AND SUPPLIES IN CO-OPERATION WITH HOECHST'S
EXTENSIVE PHARMACEUTICAL DISTRIBUTION AND EXPORT DIVISION.
HOECHST HAS BEEN A MAJOR HOSPITAL SUPPLIER FOR YEARS AND HAS
EXCELLENT BUSINESS CONNECTION FOR THE SALE OF THE NEW ITEMS.

HOECHST HAS 65,725 EMPLOYEES AND A BUSINESS VOLUME OF DM 8.4 BILLION.
IT IS A JOINT STOCK CORPORATION WITH A CAPITAL OF DM 1.7 BILLION.
RECOMMENDED AS AN EXCELLENT BUSINESS CONNECTION.
22. PREPARED BY P. BARTOLSIC, APPROVED BY C. SCHWARCK AT
US CONSULATE FRANKFURT. BLAKE

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NNN

Message Attributes

Automatic Decaptioning: X
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Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976FRANKF09318
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
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Film Number: D760472-0932
From: FRANKFURT
Handling Restrictions: n/a
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Legacy Key: link1976/newtext/t19761213/aaaaalby.tel
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Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
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